



90485 Auction Way, Eugene, OR 97402

Dear Dealership,

Thank you for choosing to do business with Brasher's Auctions! Enclosed you will find all forms needed to register with Brasher's. Please fill in all information completely, making sure that the appropriate person(s) (owners & representatives) sign all forms and submit all other listed information.

- Registration Application (Pages 1-2)
- Guarantee, Agreement & Authorization Letter
- Bank Authorization Letter, Bank Reference Letter (if you choose to have filled out alone) and a Copy of Voided Check
- Individual Authorization Letter & Dealer Authorization of an Individual (For owners, representatives and all sales persons)
- W-9 Form
- Sales Tax Exemption Certificate (Seller's Permit) if applicable
- Copy of Dealer License
- Copy of Original Bond

Upon receipt of your complete information, we will promptly update our database and put everything in order for you to buy and sell through Brasher's. Also when you attend any of our Brasher's Auctions we will be able to take your picture and scan all driver's licenses' needed so we can have the registration process completed.

Please feel free to call me at 800-905-3901 if you have any further questions.

Sincerely,

A handwritten signature in blue ink that reads "Alissa M. Korth".

Alissa Korth
Dealer Registration
Brasher's Northwest Auto Auction



Auction ACCESS® at Brasher's Northwest Auto Auction

Welcome to Auction ACCESS®!

Auction ACCESS® is the #1 dealer registration system in North America. Dealers can now go on-line or in person to update dealership and representative information. Auction ACCESS® gives its auction customers the information needed for better business decisions and reduces the risk of any errors or inaccurate data entered. The database is sustained in a fully secure environment so no one can get dealership or representative information without being an employee of an auction that has Auction ACCESS®.

When I receive your registration packet I will order you an Auction ACCESS® card which can be used at most auctions nationwide. Thank you for all you assistance and if you have any questions feel free to call me.

Sincerely,

Alissa Korth
Dealer Registration
Brasher's Northwest Auto Auction
P:800-905-3901
F:541-689-6049

Visit Auction ACCESS® at:
<http://www.auctionaccess.com>





www.brashersnorthwest.com

BE SURE TO LOG ON TO THE AUCTIONPIPELINE!

The Features, Benefits and Instructions for Registering are Listed Below:

Check inventory, view presale and postsale lists, search inventory, and view market report information. Photos of every unit at Brasher's Northwest Auto Auction are posted online and complete condition reports are available on all bank and finance units. The AuctionPipeline consists of 23 independent auctions nationwide. On the website you have access to inventory from every auction and with Auction ACCESS® you are registered at each auction!

To log on to the AuctionPipeline you must first register. Go to www.brashersnorthwest.com. In the upper right hand corner click on "AuctionPipeline Sign-in"

A box in the upper right hand corner will appear. Click on "**Register Now**"

If you are already registered with Auction ACCESS® you may enter your "Agent Id" Which is the number on the front of your Auction ACCESS® card.

If you are not yet registered with Auction ACCESS® you may click on "I am a dealer not registered with Auction ACCESS®" and complete the information requested. We can upgrade your AuctionPipeline membership with your Auction ACCESS® number later.

Once you have completed the requested information a password will be sent to the email address that you provided.

Once you have received your password, go to www.brashersnorthwest.com and click on "AuctionPipeline Sign-in". Enter your email address and the password you received in your email. You are now logged on to the AuctionPipeline!

To change your password, click on "My Account" and "Password" to change your password to something you prefer.

To find units in the sale, place your cursor over "Before the Sale" and click on "Calendar". Once on the calendar click on the city and sale date you want to view. Lanes and Featured Consignors are now displayed for the auction that you choose to view.

To bid online you must be an Auction ACCESS® registered dealership. Click on the "Pipeline Simulcast" logo next to any online units. The system will bring up a page that asks you to "Test Settings" in a blue highlight bar near the bottom left side of the page. Click on this and follow the instructions. This will test your computer software. On the sale day, you will click on the "Pipeline Simulcast" icon and will be able to bid live during the sale. You will hear the auctioneer and see the units on your screen.

If you have any questions, please call 800-905-3901 and ask for the registration desk, or contact Darla or Ben with Pipeline Simulcast questions.

Please answer the following questions so that we may serve you better:

Dealership Name: _____

How would you like your titles given to you?

- Regular Mail
- Certified Mail Additional Charge
- FedEx Additional Charge or please supply FedEx account number: _____
- Hold Titles for Pickup

How would you like your checks given to you?

- Regular Mail
- Certified Mail Additional Charge
- FedEx Additional Charge or please supply FedEx account number: _____
- Hold Titles for Pickup

Requested by: _____

Would you like to receive sales information via fax?

- Yes
- No

For Office Use Only	
	Mail Code
	Rep Code
	Cons Receipt
	Computer Number

Brasher's AUCTION GROUP

SALT LAKE - SACRAMENTO - NORTHWEST
CASCADE - RENO

Salt Lake - Ph. 800.426.4817 - Fax 801.322.1315
Sacramento - Ph. 800.288.6882 - Fax 916.991.5445
Northwest - Ph. 800.905.3901 - Fax 541.689.6049
Cascade - Ph. 800.300.3200 - Fax 503.492.0115
Reno - Ph. 775.828.2437 - Fax 775.828.2438

GUARANTY, AGREEMENT & AUTHORIZATION

In consideration of Brasher's Auction Group[†] allowing _____ ("Dealer") to

 Legal Name of Dealership

buy and sell motor vehicles through Brasher's Auction Group, the undersigned, whether one or more, personally represent, warrant, and unconditionally guarantee that the title to each vehicle sold by Dealer through Brasher's Auction Group will be good and will be free and clear of all liens and encumbrances whatsoever. The undersigned unconditionally agrees to indemnify, hold harmless, and reimburse Brasher's Auction Group for any loss, damage, expense, and costs, including attorney's fees, incurred by Brasher's Auction Group by any breach whatsoever of the foregoing warranty of title as to any such motor vehicle. The undersigned further guarantees full payment of any debts of Dealer to Brasher's Auction Group, including any drafts issued by Dealer or any of Dealer's agents, together with any loss or expense incurred by Brasher's Auction Group in collecting or attempting to collect such debt, including attorney's fees. The undersigned acknowledges and agrees that Brasher's Auction Group shall have the right to refuse to transact business with Dealer, to modify or release any and all collateral security, to extend or change time of payment and to settle or compromise with Dealer without notice to the undersigned and without discharging or affecting the liability of the undersigned hereunder. This guaranty is to be a continuing, non-terminable, irrevocable guaranty and the undersigned hereby waives notice of acceptance of this guaranty and presentment, demand, protest and any notice of non-payment or dishonor. The undersigned shall be liable as principal debtor and not merely as surety, and the bankruptcy or any assignment in favor of Creditors of Dealer shall not affect the enforceability of this agreement. Dealer authorizes Brasher's Auction Group to file a UCC-1 financing statement[‡] and any and all other filings necessary to perfect Brasher's Auction Group's security interests with Dealer.

By signing below, Dealer further represents and warrants that the above information in this dealership registration form, is true and accurate and that all copies of bond(s), license(s), and any other information heretofore provided and that may be provided in the future to Brasher's Auction Group by Dealer or any of its authorized agents or representatives is and will be true and accurate. In the event any such information is false or inaccurate, Brasher's Auction Group, individually or collectively, and within their sole discretion, may terminate any and all agreements with Dealer. In the event there is any transfer, assignment, or change in the individuals and/or entities having an ownership interest in Dealer, Dealer agrees to immediately notify Brasher's Auction Group in writing of such changes. The undersigned further acknowledges and agrees that any and all information submitted by Dealer to any one affiliate of Brasher's Auction Group may be freely shared with any one or more of the other affiliates of Brasher's Auction Group. Dealer authorizes Brasher's Auction Group to send Dealer promotional information from time to time via but not limited to facsimile, e-mail, direct mail, and telephone. The undersigned understands and agrees that the liability of Dealer to the terms and conditions set forth herein, shall inure to the benefit of each and every affiliate of Brasher's Auction Group with whom Dealer transacts any business hereunder, but that the liability of Brasher's Auction Group to Dealer shall be specifically restricted and limited to the individual affiliate of Brasher's Auction Group involved in each transaction. Dealer certifies that Dealer holds valid seller's permit, as listed above, issued pursuant to the sales and tax law of the state where Dealer transacts business. Dealer certifies to be engaged in the business of selling vehicles (whether motorized, RV, trailers, motorcycles, watercraft, and/or other goods of similar kind) and that the tangible personal property described herein which Dealer shall purchase at Brasher's Auctions will be resold by Dealer in the form of tangible personal property; provided however, that in the event any of such property is used for any purpose other than retention, demonstration, or display while holding it for sale in the regular course of business, it is understood that Dealer is required by state sales and use tax laws to report and pay tax, measured by the purchase price of such property or other authorized amount. This instrument shall bind the respective heirs, executors, administrators and assigns of the undersigned, and shall inure to the benefit of Brasher's Auction Group, its successors, assigns and subrogees. Where there is more than one signatory to this agreement each signatory shall be jointly and severally liable under this agreement.

Name: _____ For: _____
 Printed Legal name of dealership
 Signature: _____ By: _____
 Personally Authorized Signature
 Dated this _____ day of _____, 20____ Its: _____
 Title of Authorized Signer

[†]As used herein, as well as in any other documents pertaining to Dealer's transactions with Brasher's Auction Group, the term "Brasher's Auction Group" shall be defined as Brasher's Auto Auctions, a Utah Corporation d/b/a Brasher's Salt Lake Auto Auction, Brasher's Sacramento Auto Auction, Inc., a California Corporation, Brasher's Northwest Auto Auction, Inc., an Oregon Corporation, Brasher's Cascade Auto Auction, Inc., an Oregon Corporation, Brasher's Reno Auto Auction, LLC, a Utah Limited Liability Company, and any other affiliate now in existence or later acquired.

[‡]Any UCC-1 financing statement filed by Brasher's Auction Group shall have the following, or substantially similar, description of collateral: All vehicle inventory, parts and accessories inventory, equipment, fixtures, accounts, holdback reserves, manufacturer rebates and incentive payments, accounts, payment intangibles, instruments, securities and security accounts, and general intangibles of the Debtor now owned and hereafter acquired, wherever located; all accessions to, substitutions for and all replacements of any of the foregoing; all chattel paper, documents, instruments, monies, residues and property of any kind related to any of the foregoing; all books and records of Debtor related to any of the foregoing, including without limitation, computer programs, print-outs, and other computer hardware and software materials and records pertaining to any of the foregoing; together with all proceeds and products of the foregoing, including, without limitation, proceeds of insurance policies insuring any of the foregoing ("Collateral").

Request for Taxpayer Identification Number and Certification

**Give form to the
requester. Do not
send to the IRS.**

Print or type See Specific Instructions on page 2.	Name (as shown on your income tax return)	
	Business name, if different from above	
	Check appropriate box: <input type="checkbox"/> Individual/Sole proprietor <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ <input type="checkbox"/> Exempt payee <input type="checkbox"/> Other (see instructions) ▶	
	Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
	City, state, and ZIP code	
	List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number
or
Employer identification number

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here	Signature of U.S. person ▶	Date ▶
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,



Fee Schedule

COMMISSION FEES			
Sale Price		Commission	
\$0	—	\$249	\$70
\$250	—	\$499	\$80
\$500	—	\$749	\$95
\$750	—	\$999	\$105
\$1,000	—	\$1,499	\$125
\$1,500	—	\$1,999	\$145
\$2,000	—	\$2,499	\$155
\$2,500	—	\$2,999	\$165
\$3,000	—	\$3,499	\$175
\$3,500	—	\$3,999	\$180
\$4,000	—	\$4,499	\$185
\$4,500	—	\$4,999	\$190
\$5,000	—	\$5,999	\$200
\$6,000	—	\$6,999	\$210
\$7,000	—	\$7,999	\$220
\$8,000	—	\$8,999	\$230
\$9,000	—	\$9,999	\$240
\$10,000	—	\$10,499	\$255
\$10,500	—	\$12,499	\$260
\$12,500	—	\$14,999	\$290
\$15,000	—	\$17,499	\$310
\$17,500	—	\$19,999	\$335
\$20,000	& over	add \$10 per \$1000	

Other Fees:	
Vehicle Consignment Fee	\$25
RV Consignment Fee	\$50
Re-Run Fee	\$10
Gas per Vehicle	\$9 (Minimum)
Transport (Eugene)	\$15
Transport (Springfield)	\$20
Tow (Eugene)	\$35
Tow (Springfield)	\$45
All other locations please call	

BUYER FEES			
Bid Amount		Buy Fee	
\$0	—	\$249	\$65
\$250	—	\$499	\$85
\$500	—	\$749	\$95
\$750	—	\$999	\$105
\$1,000	—	\$2,499	\$135
\$2,500	—	\$4,999	\$155
\$5,000	—	\$9,999	\$170
\$10,000	—	\$14,999	\$195
\$15,000	—	\$17,499	\$210
\$17,500	—	\$19,999	\$215
\$20,000	—	\$22,499	\$235
\$22,500	—	\$24,999	\$260
\$25,000	& up	add \$25 per \$2500	

Draft Fees		5 Day Fee	
\$0	—	\$999	\$60
\$1,000	—	\$1,999	\$65
\$2,000	—	\$2,999	\$70
\$3,000	—	\$3,999	\$75
\$4,000	—	\$4,999	\$80
\$5,000	& up	add \$5 per \$1000	

Late Title	Fee
22-30 Days	\$20
31-37 Days	\$30
38-44 Days	\$40
45-51 Days	\$50
52 & Over	\$60

Reconditioning Fees	
BPP Full Inspections:	
— 7 Day Complete	\$75
— 14 Day Complete	\$125
Structural or Mech only	\$50
Arbitration Fee	\$50
Headlamp Resurfacing	\$60 - \$80

Detail Fees: See Detail Fee Schedule

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Effective June 9, 2009